

# ALEJANDRO REY



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## PROFESSIONAL SUMMARY

Seasoned business operations executive, community leader, and Subject Matter Expert (SME) in the car care industry with a concentration in customer service. As founder and General Manager of the Monticello Professional Car Wash (MPCW) and A&A Autospa, I have initiated and continued to cultivate client partnerships ranging from municipal to privately held accounts across the Hudson Valley the Tristate area.

**Languages:** fluent Spanish

## MONTICELLO PROFESSIONAL CAR WASH

*Owner, Operator and President | 1987-present*

## A&A AUTO SPA LLC

*Owner, Operator and President | 2017-present*

### Finance | Operations | Human Capital:

- Manage operations across 3 business units allocating resources, designing process, policies and procedure compliant with NYS law and improved workflows
- Process, renew, and maintain accurate P&L and accounting statements tracking incoming and outgoing sales and purchases as well as overhead supervision
- Lead team in inventory and purchasing processes across 10+ vendors ranging from paper products to oil distributors
- Design and execute the recruitment, training, scheduling, onboarding and coaching strategy of over 20+ team members across 3 business units including Quick Lube, Detail and Car Wash.
- Provide personalized consultations with current and prospective clients to determine service packages most appropriate for client need and sustainable partnership. Featured clients include New York State Police, Sullivan County Government, Siena Auto Sales, Robert Green Auto Sales and more
- Oversee the implementation and execution of point of sale software including credit, house accounts, and cash sales across 3 business units

## CIVIC, COMMUNITY + PHILANTHROPIC ENGAGEMENT

- Member, Board of Advisors Garnett Endowment Foundation, 2010 - Present
- Member, Rotary International, 1988 - Present
- President, Rotary International, 1999 - 2000
- Member, Monticello Action Committee \* Chamber of Commerce, 1990 - 1995
- Member, Emerald Green Homeowners Association Board, 2012-2018